

2024 NSSC

Speed Selling Scoring Sheet

Competitors: Please provide this grading sheet to the judge at your assigned company. You will deliver a 90-second pitch about yourself to a potential employer/decision-maker.

Company Name: «Company_Name» **Time Slot:** «Time_Slot»

Competitor Name: «Competitor_Name» **University:** «University_name»

Judges: Please provide a score from 1 – 10 based on the rubric provided below. Please also complete the *Tie Breaker score*.

Please keep the scoring sheet with you and this will be collected by a MASMI ambassador every couple of hrs.

Verbal Presentation (1 to 10)	Non Verbal Presentation (1 to 10)	Pitch Content (1 to 10)	Total (out of 30)	<i>Tie Breaker*</i> (1-100)

Grading Key:

Verbal Presentation: Clarity, tone, and overall use and choice of words.

1 (poor)-----10 (excellent)

Nonverbal Presentation: Posture, eye contact, and overall body language

1 (poor)-----10 (excellent)

Pitch Content: clear, concise and understandable. Also, persuasive and memorable.

1 (poor)-----10 (excellent)

* **Tie Breaker question (mandatory):** In the case of a tie, we will use this score to determine the winner. If you were hiring a new person and you interviewed this competitor. How would you have rated this competitor. Give a holistic score between **1 (would never hire this person) ----100 (would absolutely hire this person)**. Score accurately (i.e., 93 instead of 90) to prevent another tie.