

NAME: \_\_\_\_\_

ID#: \_\_\_\_\_

DATE: \_\_\_\_\_

**THIS CHECKLIST IS AN UNOFFICIAL TOOL FOR PLANNING.**  
Matriculated students and advisors should consult the Academic Requirements Report in GullNet before and after registering for classes each semester to track academic progress.

**UNIVERSITY POLICIES**

- Refer to the SU catalog for approved prerequisites and General Education courses.
- Requirements may not equal 120 credit hours. Students must register for additional electives to complete 120 credits required for graduation.
- All graduates must have a minimum of 30 credits of 300/400-level courses with C grade or above; at least 15 of those credits must be taken at SU.
- Students must have a minimum cumulative GPA of 2.0 for graduation.
- Students must complete at least 30 credit hours by direct classroom instruction and/or laboratory experience.
- Students must take 30 of the last 37 credit hours at SU.
- It is the student's responsibility to satisfy graduation requirements. Please refer to the SU catalog for detailed major requirements.
- Students must apply online for graduation by November 15 for May and by May 15 for December.

**GENERAL EDUCATION REQUIREMENTS**

Course No. & Title	#Credits	Grade	Term Completed
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**Group I: English Composition and Literature (2 courses)**

- |  |   |       |       |
|--|---|-------|-------|
| A. C or better in ENGL 103 or HONR 111                 | 4 | _____ | _____ |
| B. Literature course (from either ENGL or MDFL Depts.) | 4 | _____ | _____ |

**Group II: History (2 courses)**

- |  |   |       |       |
|--|---|-------|-------|
| A. HIST 101, 102, or 103                         | 4 | _____ | _____ |
| B. HIST 101, 102, 103 or a HIST course above 103 | 4 | _____ | _____ |

**Group III: Humanities and Social Sciences (3 courses)**

- A. Select one course from one of the following seven areas:  
ART, COMM, DANC or THEA, MDFL, MUSC, PHIL, HONR 211  
FULFILLED BY MAJOR
- B. Select one course from one of the following eight areas:  
ANTH, CADR, ECON or FINA, ENVR, Human GEOG, POSC, PSYC, SOCI, HONR 112  
FULFILLED BY MAJOR
- C. Select one course from either Group IIIA or IIIB  
(course must be from a different area than previously selected)  
\_\_\_\_\_ 3/4 \_\_\_\_\_

**Group IV: Natural Science, Math and Computer Science (4 courses)**

- A. Select courses with laboratories from at least two of the following four areas:  
BIOL, CHEM, GEOL or Physical GEOG, PHYS  
\_\_\_\_\_ 4 \_\_\_\_\_  
\_\_\_\_\_ 4 \_\_\_\_\_
- B. Select one additional course (need not be a lab) from Group IVA or ENVH or ENVR or COSC or MATH or HONR 212  
FULFILLED BY MAJOR
- C. Select one course from MATH  
FULFILLED BY MAJOR

**Group V: Health Fitness (1 course)**

- |   |   |       |       |
|---|---|-------|-------|
| FTWL106 - Lifelong Fitness and Wellness | 3 | _____ | _____ |
|---|---|-------|-------|

**FINANCE POLICIES & PROCEDURES**

- A student with an intended finance major will be classified in a pre-professional track until the student has applied to and been accepted in the finance B.S. major.
  - Finance majors must submit applications for admission to the Professional Program. No finance student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
  - A GPA of 2.0 or higher in all upper-division courses is required.
  - Lower division core, upper division core, major and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
  - Track courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
  - Finance course offering schedule is available at:  
[www.salisbury.edu/econfin/FinanceTentFutureSch.pdf](http://www.salisbury.edu/econfin/FinanceTentFutureSch.pdf)
  - **For Additional Policies and Procedures:** Please refer to the Salisbury University Catalog, under the finance section.
- More information is also available online: [www.salisbury.edu/econfin](http://www.salisbury.edu/econfin)

**MAJOR REQUIREMENTS**

Course No. & Title	#Credits	Grade	Term Completed
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**LOWER DIVISION/PRE-PROFESSIONAL CORE (10 courses)**

**Complete the following:**

- |   |   |       |       |
|---|---|-------|-------|
| ACCT201* - Intro. to Financial Accounting   | 3 | _____ | _____ |
| ACCT202* - Intro. to Managerial Accounting  | 3 | _____ | _____ |
| ACCT248 - Legal Environment                 | 3 | _____ | _____ |
| ECON211 - Principles of Microeconomics      | 3 | _____ | _____ |
| ECON212* - Principles of Macroeconomics     | 3 | _____ | _____ |
| INFO211 - Information Systems Concepts      | 4 | _____ | _____ |
| INFO281* - Intermediate Business Statistics | 3 | _____ | _____ |
| MATH155 - Modern Statistics                 | 3 | _____ | _____ |

\* These courses have prerequisites, some of which are part of the core. Please consult the catalog and/or GullNet for course prerequisites.

**Complete 1 of the following (circle course taken):**

- |                            |   |   |       |
|----------------------------|---|---|-------|
| MATH160 - Applied Calculus | 3 | } | _____ |
| <b>OR</b>                  |   |   |       |
| MATH201 - Calculus I       | 4 |   | _____ |

**Complete 1 of the following (circle course taken):**

- |   |   |   |       |
|---|---|---|-------|
| COMM100 - Fund. of Communication                  | 4 | } | _____ |
| <b>OR</b>   |   |   |       |
| COMM260 - Business and Professional Communication | 4 |   | _____ |



## ADMISSION REQUIREMENTS FOR THE PROFESSIONAL PROGRAM

- 25 credits completed in the pre-professional area – 12 of which must be MATH 155, MATH 160, ECON 211 or 212, ACCT 201 – and 13 more must be completed from INFO 211, COMM 260 or 100, ACCT 248, ECON 212 or 211, ACCT 202, and INFO 281

	MATH 160 or 201	MATH 155	ECON 211 or 212	ACCT 201	
INFO 211	COMM 260 or 100	ACCT 248 <b>And 4 of the 6*</b>	ECON 211 or 212	ACCT 202	INFO 281

\*The remaining 2 courses must be completed in the first semester after being admitted to the Professional Program.

- A GPA of 2.5 or higher in the pre-professional core courses is required for admission into the Professional Program, including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality student/faculty ratio. A GPA calculator is available to assist you online.
- Students may repeat each business course **one time only**. If students exceed repeats, they will not be admissible to the Professional Program.
- Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.
- Turn in applications by December 1 for Winter or Spring admission and May 1 for Fall admission.

## TYPICAL STUDENT SCHEDULE JUNIOR AND SENIOR YEAR

Semester 5	Semester 6
FINA311 - Financial Management	INFO326 - Operations Management
MGMT320 - Management and Organizational Behavior	FINA440 - Corporate Finance
BUAD300 - Personal and Professional Development	FINA441 - Investments
MKTG330 - Principles of Marketing	Elective, General Education Course or Minor Course
Elective, General Education Course or Minor Course	Finance or Business Elective
Elective, General Education Course or Minor Course	
Semester 7	Semester 8
FINA445/ECON331	Finance or Business Elective
FINA447 - International Financial Management	MGMT492 - Strategic Management
MGMT325 - Business and Society	Elective, General Education Course or Minor Course
Finance or Business Elective	Elective, General Education Course or Minor Course
FINA490 or 449	

Course No. & Title	#Credits	Grade	Term Completed
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### UPPER DIVISION/PROFESSIONAL CORE (7 courses)

FINA311** - Financial Management	3	_____	_____
INFO326** - Operations Management	3	_____	_____
MGMT320** - Management and Organization Behavior	3	_____	_____
BUAD300 - Personal and Professional Development (coreq. MGMT 320)	1	_____	_____
MKTG330** - Principles of Marketing Management	3	_____	_____
MGMT325 - Business and Society	3	_____	_____
MGMT492 - Strategic Management (final semester)	3	_____	_____

\* FINA311 is a prerequisite to all upper division finance courses and a minimum B grade is required.

\*\* Prerequisites to MGMT 492.

### FINANCE REQUIREMENTS (4 courses)

#### Complete the following:

FINA440 - Corporate Finance	3	_____	_____
FINA441 - Investments I	3	_____	_____
FINA447 - International Financial Management	3	_____	_____

#### Complete 1 of the following (circle course taken):

FINA445 - Financial Institutions and Markets	3	}	_____
or ECON331 - Money and Banking (fall)	3		

### FINANCE ELECTIVES (2 course)

#### Choose 2 from the following (circle courses taken):

FINA312 - Risk Management and Insurance	3	}	_____
FINA442 - Financial Derivatives (spring)	3		
FINA443 - Essentials of Real Estate (fall)	3		
FINA449 - Practicum in Portfolio Management	3		

### BUSINESS ELECTIVE (1 course)

#### Choose 1 from the following (circle course taken):

ACCT302 - Cost Accounting I	3	}	_____
ACCT304 - Intermediate Accounting I	3		
ACCT341 - Federal Income Tax Accounting: Personal	3		
BUAD386 - Business in its Global Setting	3		
BUAD396 - Business Studies Abroad	3		
ECON311 - Intermediate Microeconomics	3		
ECON312 - Intermediate Macroeconomics	3		
ECON370 - Industrial Organization	3		
ECON410 - The Economics of Health Care	3		
ECON430 - Econometrics	3		
ECON435 - The Economics of Voluntary Exchange	3		
ECON441 - International Economics	3		
FINA312 - Risk Management and Insurance	3		
FINA317 - Securities Regulations and Licensing	3		
FINA442 - Financial Derivatives	3		
FINA443 - Essentials of Real Estate	3		
FINA449 - Practicum in Portfolio Management	3		
FINA494 - Independent Study in Finance	1-3		
INFO301 - Business Applications Development	3		
INFO315 - Project Management	3		
INFO340 - Data Mining for Business Intelligence	3		
INFO370 - Information Systems and Integrated Business Processes	3		
MKTG337 - Professional Selling	3		
MGMT428 - Entrepreneurship	3		

### INTERNSHIP REQUIREMENT (1 course)

#### Choose 1 from the following (circle course taken):

FINA449 - Practicum in Portfolio Management	3	}	_____
FINA490 - Finance Internship	3		
BUAD490 - Business Internship	3		